



Primary Care Practice Ownership + You

How to Establish a Successful Practice

We know graduates of Family Medicine and other primary care residencies are often attracted to the clinical autonomy offered by the independent model. We are just as aware that many are unsure of what is needed to successfully open and operate an independent practice – which often leads to physicians joining hospitals or large corporations.

The Center for Community-Based Primary Care and the North Carolina Academy of Family Physicians want to address the falling number of independent primary care practices by helping graduates through our Practice Management Mentorship Program.

Our goal is to directly impact the critical shortage of primary care physicians in North Carolina, particularly in rural areas and other underserved communities.

Why independent primary care practices?

Independent primary care physicians provide invaluable services to their communities. Plus, it offers control of how a physician operates their practice and provides care to their community.

- Ensure access to quality healthcare to all residents of a community
- Provide a broad range of services vs. system-based clinicians who often refer out
- Contribute ongoing economic benefits to North Carolina towns and cities
- Serve as healthcare leadership and change agents within their communities
- Met or exceed performance standards in modern performance-based payment systems

How does mentorship work?



PAIR We pair a resident or physician mentee with two to three business mentors with proven experience in starting and supporting medical practices. Mentorship team members are highly skilled business leaders trained through our Mentorship program to leverage their unique perspectives and skill sets. Mentees receive confidential, conflict-free advice across all aspects of business ownership and practice management.



PLAN Mentees shape how they work with mentors based on their timelines and specific business needs. Mentees are linked to a team of experienced, proven leaders who offer guidance and support tailored to their needs.



MEET The program is open to residents or physicians interested in moving into private practice who can meet with Mentors at least once per month over 18-24 months through face-to-face and virtual meetings. At these meetings, mentors will offer counsel, gather resource ideas and strategies, and work to improve the program.

Program Benefits

- Connect residents and practicing physicians with 2-3 experienced business mentors who counsel and provide guidance
- Create a trusted environment in which to learn how to create and sustain an independent primary care practice
- Provide a service that is 100% free to mentees – Mentors volunteer their time in the interests of strengthening our state's primary care system

Interested in our Practice Management Mentorship Program?

Contact Mentorship@communitycarenc.org